Brandon Battles

Biography

Brandon Battles, vice president and co-owner with Conklin & de Decker, joined the company in 1995. His primary responsibilities include oversight of the company’s products; the Aircraft Cost Evaluator (ACE), Aircraft Performance Comparator (APC), Life Cycle Cost (LCC), and MxManager, a maintenance tracking, inventory, and work order software system, and Aircraft Maintenance Analysis System (AMAS), an internal effort that analyzes maintenance costs. He also works on a variety of studies in the consulting area of the company.

Prior to joining Conklin & de Decker, Brandon was the Manager of Direct Operating Cost Programs for eight years at Bell Helicopter Textron, Inc. While collecting maintenance cost data and working with a variety of operators, he gained valuable insight about the many “business” issues facing maintenance organizations.

During his 26 years in the industry, Battles has also managed to remain active in several industry activities that supplement his professional career. He founded and served as the chairman of the HAI Economics Committee for twelve years, conducted several management clinics focusing on different areas that affect a company’s cost of operation, and written articles covering costs of operation for several industry publications. Additionally, Battles has taught the HAI’s Helicopter Maintenance Managers Course for 14 years and did the same for PAMA and its maintenance managers’ course for several years. He also taught the HAI course on direct operating costs since its inception in 2006.

Battles works out of the firm’s Arlington office and can be reached at:

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